

Graeme K. Howard Jr
goward@frida2007.com

Legal and Tax Experience

Career: Chairman, Public Defender Association, Yale Law School '60; Co-Counsel, *Culombe v. Conn.*, 367 US 568 (1961); Rechtsfaculteit, U. Leiden (Fulbright, Torchiana) '60-'62; International Tax Service (International Belasting Documentatie Bureau, Amsterdam); Ballard, Spahr, Andrews & Ingersoll, Philadelphia (international business associate) '63-'67. Of counsel, San Miguel Legal '08- ; Member, Connecticut Bar (1960) and Pennsylvania Bar (1964).

Publications: Editor, *European Taxation* '61-'63; Founder, Editor, *The Taxation of Patent Royalties, Dividends, Interest in Europe* '63-'72 ; Founder, Editor, *The Legal Key to International Trade and Investment* '60-'65.

Investment Banking and Consulting Experience

Career: Partner, Corporate Finance Department, Butcher & Singer, Philadelphia, member NYSE (now part of Wachovia) '67-'72; Founding Partner, Howard, Lawson & Co., Philadelphia, member NASD (now part of Bank of America) '72-'00; President, Corporate Finance Institute, Chestertown '94-05; Managing Director and member, MidMarket Capital Advisors LLC, Philadelphia '02- (www.mmadvisors.com).

Representative Clients: *IPOs:* Comcast; Charming Shoppes; West Indies Enterprises; Urban Outfitters; Advanta; American Integrity; Monster Worldwide. *M&A:* Bradford White, Ensoniq; Datatec; International Utilities; *Advisory:* Doubleday, Lefrak, ARAMARK.

Publications: Founder, editor, publisher of *The Business Borrower* '72- '75; *Going Public* '75-'80; *Going Public: The IPO Reporter* '80-'86; *Growth Capital* 84-'86; *Private Equity* 84-'86 (all sold to Thomson in 1986); *IPO Journal* '98-'03 (joint venture with Bowne).

Website: Owner and developer of the *IPO Vital Signs System* and its website www.ipovitalsigns.com '00-'04 (sold to CCH / Aspen, the US subsidiaries of Wolters Kluwer, the Dutch publisher).

Public Company Executive Experience

Advanta (Nasdaq), Director '86-94, Audit Committee; Datatec Systems (Nasdaq) Vice Chairman-Finance '94-'96 (Full time); Monster Worldwide (Nasdaq) Vice Chairman-Finance '96-'97, Member, Audit Committee (Full time).

Investment, Venture Capital and Business Development Experience

Vice President, Howard Investment Company '75-'04; Vice President, Howard Holdings Limited '78-'04; Managing Partner, Venture Associates 82, Venture Associates 83, Venture Associates 84, Venture Associates 85, Venture Associates 86-87; Managing Partner, Genesis Seed Fund '88-'90; President, Howard & Co. '94- ; HL Capital (Private equity investments) '92-08.

San Miguel Experience

Full time resident since August 2004; Business Strategy and Finance Advisor 2005-2006; Chairman, Allende Holdings S. de R.L. de C.V '05-08 (*Search Engine Marketing services:* Pagoporclimexico.com); owner, exhibitor, *Heart of Frida* collection (Casa Maxwell, San Miguel 2006-2007; Museo de Arte, Queretaro 2008; Jesus 36, San Miguel 2008) see www.frida2007.com ; Chairman, San Miguel Advisors 2008- sanmigueladvisors.com; of Counsel, San Miguel Legal 2008- ; Director, www.AccessSanMiguel.com; www.MX-US.com; www.SMA-NGO.com

Personal Information

Born Port Chester NY 9/29/32; *Parents:* Graeme and Margaret Howard; *Brother of* Reese and Sally
Education: Deerfield '50, Amherst BA '54, Yale Law JD '60, Universiteit te Leiden '60-'62.
Military Service: USAF Navigator / Aircraft Intercept Controller (2nd Lt.-Capt) '54-'57.